



Roll Number



## INDIAN SCHOOL MUSCAT SECOND PERIODIC TEST BUSINESS ADMINISTRATION

(CODE NO. 833)

**CLASS: XII** 

Max. Marks: 20

01.06.2022

Time Allotted: 50 Mins.

### **GENERAL INSTRUCTIONS:-**

- (i) This question paper comprises four PARTS A, B & C & D.
- (ii) There are 8 questions in the question paper.
- (iii) All questions are compulsory to attend.

Q.No.	Section-A (Very Short Answer type)	Mark
	(very Short Answer type)	
1.	Which principle of Taylor is extension of the principle 'Harmony Not discord'?	1
2.	Who is known as the father of 'General Management'?	1
	Section-B	
	(Short answer type-I)	
3.	Fill in the Blanks:-	2
	(i.) Fayol's Principle of emphasized of replacing 'I' with 'We'.	
	(ii.) Principle of scientific management emphasizes that proper training and	
	selection of employees should be done.	
4.	Explain whether the below mentioned statements are true or false with justification:-	2
	(i.) Success of a Manager depends upon the theoretical knowledge he has gained from	
	College and Universities.	
	(ii.) Concentration of decision making authority is called Decentralization.	
	Section-C	
	(Short answer type-II)	

5. Mohan and his co-workers are employed by Crest Industry. All the workers keep on working from 8:00 AM to 9:00 PM, without any break in between. Continuous work has reduced the production level. Management is very worried as the demand of the product is rising and

production level is not satisfactory, inspite of having required workforce.

- (i.) Why has the continuous work reduced the production level?
- (ii.) Identify the technique of scientific management, which is required to be observed in this case?
- (iii.) How can this technique help the Crest Industry in meeting the increasing demand?
- 6. Explain the concept of Mental Revolution and illustrate it.

# Section-D (Long Answer Type)

3

- 7. Management is considered to be both an Art and Science. Explain
- 8. Varun is a salesman in M/s Star Industries. He did an aggressive research on a new cost saving advertisement technique and suggests the same to his sales manager. However, the sales manager did not pay any attention to his suggestion. Moreover, he also warned him not to come with any suggestions in future.
  - (i.) Which principle of management is being violated by the manager?
  - (ii.) Explain the principle identified in the above mentioned case.
  - (iii.) What should have been the appropriate way of response by the manager?

### **End of the Question Paper**



SET B



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- (iii) All questions are compulsory to attend.

Q.No.	Section-A (Very Short Answer type)	Marks		
1.	Which principle of Taylor states not to use hit and trial approach?	1		
2.	Who is known as the father of 'Scientific Management'?	1		
Section-B				
	(Short answer type-I)			
3.	Fill in the Blanks:-	2		
	i. Fayol's Principle of emphasized of replacing 'I' with 'We'.			
	ii Principle of scientific management emphasizes that proper training and selection of employees should be done.			
4.	Explain whether the below mentioned statements are true or false with justification:-	2		
т.	(i.) Success of a Manager depends upon the theoretical knowledge he has gained from	2		
	College and Universities.			
	(ii.) Concentration of decision making authority is called Decentralization.			
	(ii.) Concentration of decision making admortly is called DecontrainZanom.			
	Section-C			
	(Short answer type-II)			
5.	Write a short note on Neo Classical Approach of Management.	3		
6.	Mohan and his co-workers are employed by Crest Industry. All the workers keep on working from 8:00 AM to 9:00 PM, without any break in between. Continuous work has reduced the	3		
	production level. Management is very worried as the demand of the product is rising and			
	production level is not satisfactory, inspite of having required workforce.			
	(ii.) Identify the technique of scientific management, which is required to be observed in this case?			
	(iii.) How can this technique help the Crest Industry in meeting the increasing demand?			

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## Section-D (Long Answer Type)

7. Management is considered to be both an Art and Science. Explain

4

4

- 8. Ankit is a salesman in M/s Star Industries. He did an aggressive research on a new cost saving advertisement technique and suggests the same to his sales manager. However, the sales manager did not pay any attention to his suggestion. Moreover, he also warned him not to come with any suggestions in future.
  - (i.) Which principle of management is being violated by the manager?
  - (ii.) Explain the principle identified in the above mentioned case.
  - (iii.) What should have been the appropriate way of response by the manager?

**End of the Question Paper** 



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(CODE NO. 833)

**CLASS: XII** 

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01.06.2022

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3

#### **GENERAL INSTRUCTIONS:-**

- This question paper comprises four PARTS A, B & C & D. (i)
- There are 8 questions in the question paper. (ii)

	(iii) All questions are compulsory to attend.	
Q.No.	Section-A	Mark
	(Very Short Answer type)	
1.	Which principle of Fayol Suggests about 'one head and one plan'?	1
2.	Who is known as the father of 'Neo- Classical Approach'?	1
	Section-B	
	(Short answer type-I)	
3.	Fill in the Blanks:-	2
	(i.) Principle of scientific management emphasizes that proper training and	
	selection of employees should be done.	
	(ii.) ii. Fayol's Principle of emphasized of replacing 'I' with 'We'.	2
4.	Explain whether the below mentioned statements are true or false with justification:	2
	(i.) Success of a Manager depends upon the theoretical knowledge he has gained from College and Universities.	
	(ii.) Concentration of decision making authority is called Centralization.	
	Section-C	
	(Short answer type-II)	
		2

- Write a short note on principle of 'Scalar Chain'. 5.
- Suresh and his co-workers are employed by Crest Industry. All the workers keep on working 6. from 8:00 AM to 9:00 PM, without any break in between. Continuous work has reduced the production level. Management is very worried as the demand of the product is rising and production level is not satisfactory, inspite of having required workforce.

Page 1 of 2

- (i.) Why has the continuous work reduced the production level?
- (ii.) Identify the technique of scientific management, which is required to be observed in this case?
- (iii.) How can this technique help the Crest Industry in meeting the increasing demand?

# Section-D (Long Answer Type)

7. Management is considered to be both an Art and Science. Explain.

4

4

- 8. Ankit is a salesman in M/s Star Industries. He did an aggressive research on a new cost saving advertisement technique and suggests the same to his sales manager. However, the sales manager did not pay any attention to his suggestion. Moreover, he also warned him not to come with any suggestions in future.
  - (i.) Which principle of management is being violated by the manager?
  - (ii.) Explain the principle identified in the above mentioned case.
  - (iii.) What should have been the appropriate way of response by the manager?

### **End of the Question Paper**